

Harvey Norman[®]

COMMERCIAL DIVISION

OVER 2000
of our account
customers have
been approved for
this exclusive
rewards program!
APPLY NOW



QANTAS BUSINESS REWARDS PROGRAM

BUSINESS
REWARDS



You can use Qantas Frequent Flyer Points for:

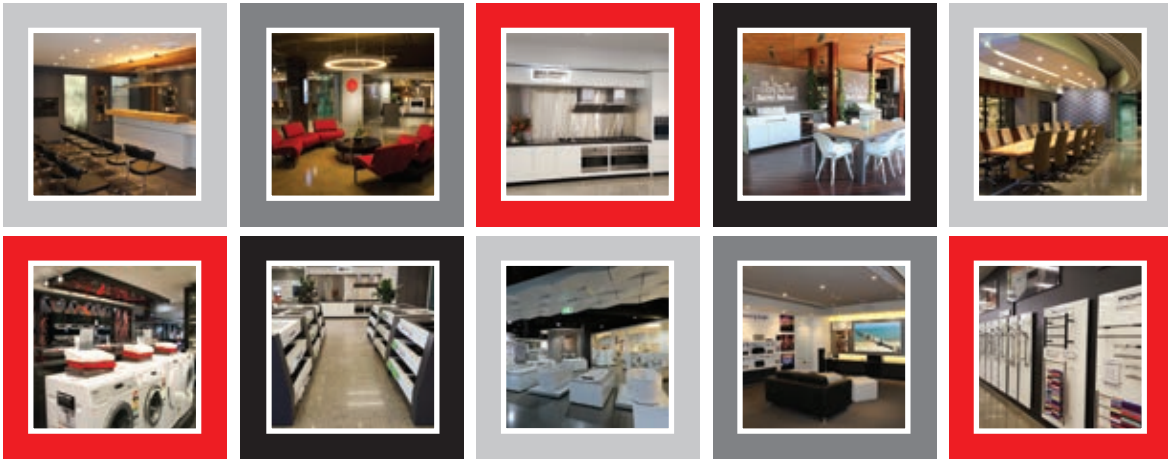
• FLIGHTS • FLIGHT UPGRADES • QANTAS STORE • HOTELS • TRAVEL INSURANCE & MORE

AVAILABLE TO APPROVED HARVEY NORMAN COMMERCIAL DIVISION ACCOUNT CUSTOMERS

Harvey Norman®

COMMERCIAL DIVISION

WE SUPPLY THE BEST PRODUCTS FROM THE BEST SUPPLIERS AT THE BEST PRICES
WITH THE BEST PRE-SALES SERVICE AND THE BEST AFTER-SALES SERVICE



At Harvey Norman Commercial Division we pride ourselves on providing an extensive selection of quality brand named products from leading suppliers who support their products ensuring excellent quality and after sales service.

WE ARE STRICTLY TRADE ONLY

- BATHROOM / LAUNDRY ITEMS • KITCHEN / COOKING APPLIANCES • REFRIGERATION / WINE CABINETS • AIR CONDITIONING
- BBQS / OUTDOOR LIVING • TAPWARE / ACCESSORIES • COMMERCIAL CARE PLUMBING • CIVIL PLUMBING • SOLAR • TILES
- HOT WATER SYSTEMS • BUSINESS SOLUTIONS • AUDIO VISUAL AUTOMATION • COMMERCIAL FF&E • UNDERFLOOR HEATING

WE SUPPLY TO: • Housing Developments • Apartments & Serviced Apartments • Office Boardrooms • Retirement Villages • Government Dept.
• Promotion Companies • Mining Camps • Sporting Organisations • Hotels & Motels • Schools & Universities • Factories • Hospitals • Pubs/Clubs

www.harveynormancommercial.com.au



IS A PROUD PARTNER OF AUSTRALIA'S
QANTAS BUSINESS REWARDS PROGRAM

BUSINESS REWARDS



Approved account customers who are Members of Qantas Business Rewards Program can earn Qantas Points when purchasing from Harvey Norman Commercial Division, which can then be transferred to any Qantas Frequent Flyer account at a rate of 1:1 for real rewards.

EARN REWARD

Start being rewarded for the many things your business is already doing, by earning Qantas Points on everyday business spend with Harvey Norman Commercial Division.

Transfer Qantas Points to any Qantas Frequent Flyer account and use to save the business money or reward the business owner or staff with flights, upgrades or products from the Qantas Store. Explore the full range of reward opportunities at www.qantaspoints.com

Learn more about earning points for your business when you fly: www.qantaspoints.com/use-points





IT'S EASY TO EARN QANTAS POINTS
WITH

Harvey Norman[®]
COMMERCIAL DIVISION

\$1 SPENT
WITH
HARVEY NORMAN
COMMERCIAL DIVISION

=

1
QANTAS
POINT

-  Qantas Points will be credited to your business' Qantas Business Rewards account on settlement of monthly Harvey Norman Commercial Division account.
-  FREE Qantas Business Rewards Membership. Harvey Norman Commercial Division will pay the usual \$89.50 join fee (inclusive of GST).
-  Earn 1 Qantas Point per \$1 spent on all purchases from Harvey Norman Commercial Division.
-  To be eligible to earn Qantas Points from Harvey Norman Commercial Division you must meet the following criteria: _____

Qantas Points paid on settlement of monthly account

Harvey Norman
COMMERCIAL DIVISION



FREE QANTAS MEMBERSHIP

FOR APPROVED APPLICANTS

BUSINESS
REWARDS 

- ✓ Must be a Harvey Norman Commercial Division Approved Account Customer.
- ✓ New Account Credit Approved Company (Harvey Norman Commercial Division has the right to accept or reject any application submitted).
- ✓ Must have ABN (Australian Business Number) and be a registered Qantas Business Rewards Member.

NOTE

- All applications for credit will be subject to a QBE credit assessment.
- Harvey Norman Commercial Division has the right to accept or reject any application submitted to earn Qantas Points on Harvey Norman Commercial Division purchases.
- Only one registered account per company.
- For full Harvey Norman Commercial Division's terms & conditions and our privacy policy go to: harveynormancommercial.com.au/qantasbusinessrewardsterms

EARNING QANTAS POINTS *is a breeze*



FOR A LITTLE OVER

256,000 QANTAS
FREQUENT FLYER POINTS

YOU COULD REDEEM

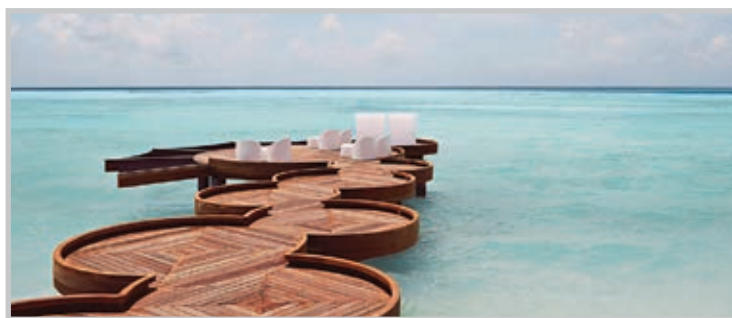
**1 RETURN BUSINESS CLASS FLIGHT
FROM SYDNEY TO NEW YORK**

(PLUS TAXES, FEES AND CARRIER CHARGES)



Harvey Norman
COMMERCIAL DIVISION

START EARNING QANTAS POINTS TODAY



It's easy to earn Qantas Points quickly. Once Qantas Points are transferred to a Qantas Frequent Flyer account, you'll be flying high in no time!

- Don't forget you can also use Qantas Frequent Flyer Points for:
- Flight upgrades • Qantas Store • Hotels • Travel Insurance and much more...

EXAMPLE	Qantas Frequent Flyer Points required to travel RETURN from SYDNEY to:		
	DESTINATION	ECONOMY*	BUSINESS*
	LONDON (HEATHROW)	120,000	256,000
	LOS ANGELES	90,000	192,000
	NEW YORK (JFK)	120,000	256,000
	TOKYO (NARITA)	70,000	144,000
	BANGKOK	56,000	120,000
	NEW ZEALAND (AUCKLAND)	36,000	72,000
	SINGAPORE	56,000	120,000

*Plus taxes, fees and carrier charges

For more information on redeeming Qantas Frequent Flyer Points visit:

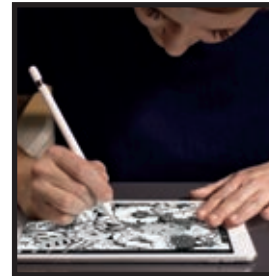
www.qantaspoints.com/use-points

* Qantas Frequent Flyer Points required for a Sydney to New York return flight in Business Class is 256,000 Qantas Frequent Flyer Points plus \$966.44 in taxes, fees and carrier charges. Charges are correct as of May 2017 and are subject to change without notice. Sourced from www.qantas.com. Visit www.qantas.com for current rates.

• Qantas Frequent Flyer Points values quoted are subject to change without notice. Sourced from qantas.com and correct as of May 2017. Visit www.qantas.com for current rates.

EARN QANTAS POINTS FOR

APPROVED APPLICANTS WILL RECEIVE 1 QANTAS POINT PER \$1 SPENT



LET US DO THE HARD WORK FOR YOU AND HELP SELECT THE
PERFECT PRODUCT FOR YOUR PROJECT.

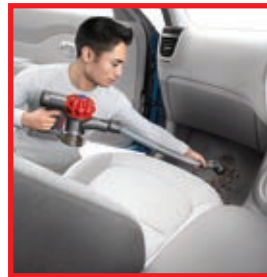
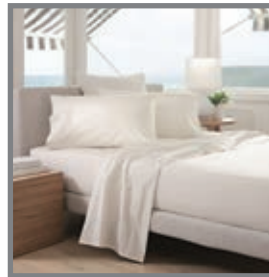
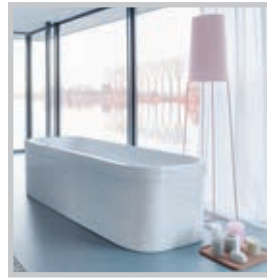
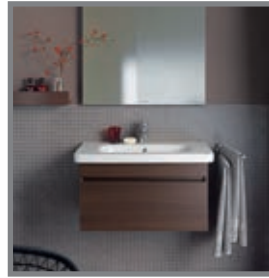
WE HAVE THE BEST RANGE, THE BEST SERVICE AND BEST PRICES.



Harvey Norman
COMMERCIAL DIVISION

DOING BUSINESS AS USUAL

ON ALL PURCHASES FROM HARVEY NORMAN COMMERCIAL DIVISION



We hold in stock an extensive range of very popular product categories that offer the latest and highly sought after products that your customers are looking for. From Electrical to Outdoor, Manchester to Fishing, Homewares to Sporting, Camping and Fitness products we stock it all. We understand your business and the importance of delivering fantastic results on time every time to help you create a lasting impression for your clients.

CHOOSE YOUR REWARDS



Flights, upgrades, Qantas Store, hotels, travel insurance and much more. Your business earns Qantas Points in one central Business Rewards account, ready to be transferred into any Qantas Frequent Flyer account of your choice. Once transferred, the points can be used to reward yourself, your staff or save on business expenses – it's your choice.

MORE POINTS WHEN YOU FLY



Your staff and contractors can earn Qantas Points and Status Credits when they fly as Qantas Frequent Flyer members. By adding their Qantas Frequent Flyer numbers and the business' ABN into bookings, your business earns Qantas Points from eligible flights on top of the flyers' Qantas Points. If your team are regularly in the air, both the business and the travellers are reaping the rewards.

EARN EXTRA POINTS

WITH A HUGE RANGE OF QANTAS BUSINESS REWARDS PARTNERS

Did you know as a member of Qantas Business Rewards your business can earn Qantas Points across a range of essential services, including flights, vehicle hire, fuel, business insurance and office supplies.






To explore the full range of partners visit: qantas.com/business



JOIN QANTAS BUSINESS REWARDS TODAY



How to join **Qantas Business Rewards Program** as a Harvey Norman Commercial Division customer...

-  FREE Qantas Business Rewards Program Membership. Harvey Norman Commercial Division will pay the usual \$89.50 join fee (inclusive of GST) to approved account customers.
-  Ensure your business meets the eligibility criteria outlined in this brochure.
-  Contact Harvey Norman Commercial Division in your state to find out if your business is eligible to earn Qantas Points with Harvey Norman Commercial Division.

What you need to do to take advantage of this incredible offer...

-  Apply to become a Harvey Norman Commercial Division approved account customer.
-  Join Qantas Business Rewards Program IT'S FREE. Once your business is approved by Harvey Norman Commercial Division we will supply details on how to join for free.
-  Spend at Harvey Norman Commercial Division. One Qantas Point is allocated for every dollar paid off the account (within terms).
-  Pay your account by Bank Transfer, Cheque or Cash (surcharge for accepted credit cards).
-  Settle your account within 40 days following due date for payment.
-  To see a full set of Harvey Norman Commercial Division Terms & Conditions go to:
www.harveynormancommercial.com.au/qantasbusinessrewardsterms
To see a full set of Qantas Business Rewards Program Terms & Conditions go to:
www.qantasbusinessrewards.com/terms

www.harveynormancommercial.com.au



IMPORTANT INFORMATION



A business must be an Qantas Business Rewards Program Member to earn Qantas Points. A join fee of \$89.50 usually applies. However, Harvey Norman Commercial Division has arranged for this to be waived for approved account customers. Qantas Points are offered under Harvey Norman Commercial Division's terms and conditions. Qantas Business Rewards membership and Qantas Points are subject to the Qantas Business Rewards Program Terms and Conditions available at www.qantasbusinessrewards.com/terms

You must be a Qantas Frequent Flyer member to earn and redeem Qantas Frequent Flyer Points. Membership and the earning and redemption of Qantas Points are subject to the Qantas Frequent Flyer program Terms and Conditions. Visit www.qantas.com/terms for more information.

Qantas Points can be transferred to any Qantas Frequent Flyer membership account at a rate of 1:1. We recommend you consult your accountant or tax adviser to ensure you understand possible tax implications, for example fringe benefits tax (if applicable).

Qantas Point flight redemption examples provided are correct as at 13 November 2014 and should be used as a guide only. For more information visit www.qantaspoints.com/use-points. Qantas and Partner Classic Award flights are available on Qantas, Jetstar and partner airlines. Classic Award seats are subject to capacity controls and availability is limited. The number of seats available depends on the flight, date, season and destination and some flights may not have any Classic Awards available. Taxes, fees and carrier charges are payable by an Accepted Payment Card in addition to the Qantas Points required on Qantas and Partner Classic Award flights. These are quoted at the time of booking and are subject to change. See www.qantas.com/usingpoints for more details.

YOU CAN EASILY EARN QANTAS

Harvey Norman
COMMERCIAL DIVISION



All Harvey Norman Commercial Division Customers must be approved by the relevant Harvey Norman Franchise and join Qantas Business Rewards Program before they may be eligible to earn Qantas Frequent Flyer Points on purchases.

With locations across Australia, Harvey Norman Commercial Showrooms are designed specifically for Architects, Designers, Builders, Developers and Plumbers. We take pride in our quality products, extensive range, and exceptional service. Our team of experienced and dedicated staff go that extra mile to ensure you receive a professional and personalised service from the initial quote, right through to delivery. We also assist with specification, preliminary budget costing, technical information, tender pricing and of course, product selections. We are committed to identifying our customers needs, and providing them with a solution that suits your project's scale and budget. Harvey Norman Commercial Stores are operated by independent franchisees.



Explore our Taren Point and Mitchell designer showrooms through our online virtual reality tours → www.harveynormancommercial.com.au

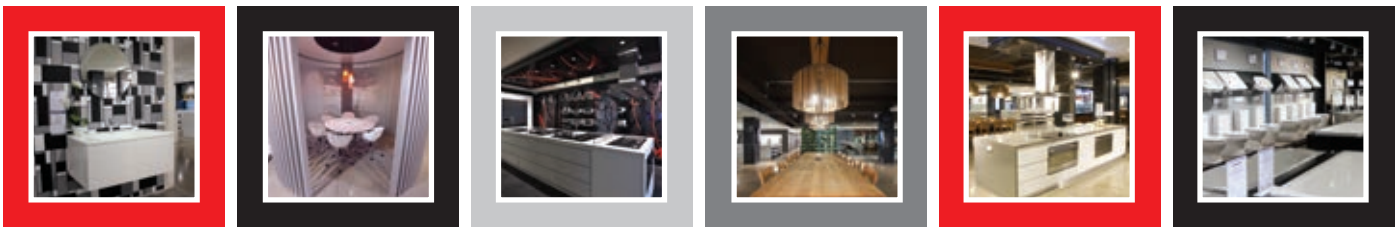
Druin Pty Ltd As Trustee for Druin No.3 Trust – Trading As Harvey Norman Commercial Division ACN 003 062 379 ABN 11 530 188 684. Harvey Norman stores are operated by independent franchisees.

Harvey Norman
COMMERCIAL DIVISION

AS POINTS AUSTRALIA WIDE



Make an appointment to visit one of our Showrooms today...
our Commercial Showrooms stock a huge selection of Kitchen, Bathroom and Laundry products, making it a great resource for all your project requirements.



Harvey Norman Commercial is strictly **TRADE ONLY** with locations across Australia...

New South Wales

SYDNEY

(NSW Commercial Head Office)

15-21 Atkinson Rd, Taren Point NSW 2229

PO Box 2359, Taren Point NSW 2229

P: 02 9710 4155

E: enquiries@au.harveynorman.com

CENTRAL COAST

25 Kangoo Road, Somersby NSW 2250

P: 02 4430 8500

E: enquiries@au.harveynorman.com

SOUTH COAST

Unit 4/5, 34 Quinns Lane, Nowra NSW 2541

P: 02 4424 9900

E: enquiries@au.harveynorman.com

Australian Capital Territory

CANBERRA

31 Dacre Street, Mitchell ACT 2911

P: 02 6202 2000

E: enquiries@au.harveynorman.com

Victoria

PORT MELBOURNE

4 Central Boulevard, Port Melbourne VIC 3207

P: 03 8530 6300

E: victas.commercial@au.harveynorman.com

Western Australia

Unit 7, 2 O'Malley St, Osborne Park WA 6017

P: 08 9204 0600

E: commercial.wa@au.harveynorman.com

South Australia

20 William Street, Mile End SA 5031

P: 08 8150 8000

E: mileend.commercial@au.harveynorman.com

Tasmania

HOBART (Office)

309 Liverpool Street, Hobart TAS 7000

P: 03 6231 0484

E: victas.commercial@au.harveynorman.com

Queensland

STAPYLTON

(QLD Commercial Head Office)

101 Burnside Road, Stapylton QLD 4207

PO Box 560, Ormeau QLD 4208

P: 07 3297 3700

E: stapylton.commercial@au.harveynorman.com

Northern Territory

644 Stuart Hwy, Berrimah, Darwin NT 0828

PO Box 39351, Winnellie NT 0821

P: 08 8922 4113

E: rodger.venables@au.harveynorman.com



Find us on
Facebook



Harvey Norman[®]

COMMERCIAL DIVISION

NSW Commercial Division

15-21 Atkinson Rd, Taren Point NSW 2229

PO Box 2359, Taren Point NSW 2229

P: 02 9710 4155

www.harveynormancommercial.com.au



QANTAS BUSINESS REWARDS PROGRAM

BUSINESS
REWARDS



You can use Qantas Frequent Flyer Points for:

• FLIGHTS • FLIGHT UPGRADES • QANTAS STORE • HOTELS • TRAVEL INSURANCE & MORE

AVAILABLE TO APPROVED HARVEY NORMAN COMMERCIAL DIVISION ACCOUNT CUSTOMERS